



Leoforce

Staffing Agency

Client Success Story



Client Overview

This industry leading recruiting agency specializes in finding qualified engineering and technical talent for contract, contract-to-hire, and full-time roles on a local, national and international scale for a variety of prominent clients.

Client Problem

The industry average for staffing agencies to source and shortlist candidates for each open role is 1 to 4 weeks. This is why this staffing agency needed to widen its talent pool to find better quality candidates faster to meet the needs of its clients and generate more revenue.

The Solution

To satisfy the needs of 50 of their clients, the staffing agency leveraged the Leoforce sourcing and engagement platform to discover and shortlist high-quality candidates for hard-to-fill roles.



The Results

After integrating their PCRecruiter applicant tracking system and job boards with Leoforce's proprietary talent pool of **850+ million candidate profiles** sourced from **70+ channels** across **150+ industries**, the staffing agency's team was so satisfied with the results they went from a pilot program to a **36-month contract**.

The staffing agency used Leoforce to achieve its goal of sourcing 100 to 200 candidates per job across **200+ different roles** faster than before.

Using the auto-search feature to generate a deduplicated list of the candidates most likely to succeed in **less than 5 minutes**, each recruiter **saves up to 12 hours** in sourcing time per job.

Leoforce sourced more than **20,000+ high-quality candidates** for critical, hard-to-fill roles across a variety of sectors, including banking and finance, civil engineering, construction, manufacturing, software development, and technology.

Outcomes



9 month
Timespan



20,000+

Candidates
Sourced



85%
of Candidates
were Shortlisted



Leoforce Improves Recruiter Efficiency by up to 5x.

Leoforce is the company empowering talent acquisition and recruiting teams to streamline sourcing and engagement to reach top talent before the competition and focus on building meaningful connections with candidates.

Leoforce goes beyond simple keyword matching, using multidimensional data points and hundreds of attributes to discover and connect with the talent most likely to succeed.

Leoforce's AI-driven comprehensive solution offering can be customized to meet your sourcing, advertising, and engagement needs.

Driving AI Transformation and Powerful Recruiting Outcomes:

**Increase Recruiter
Productivity**
by up to

80%

**Improve
Candidate Quality**
by up to

70%

**Decrease
Recruiting Costs**
by up to

50%

**Reduce Time
to Submit**
by up to

50%

To Learn More:

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